

Bogusław Kułakowski

Wykształcenie

1999	Delft University of Technology, Holandia. MBT
1995	Le Moynne College, Syracuse NY, USA. MBA
1990	Uniwersytet Marii Curie-Skłodowskiej, Lublin Absolwent Wydziału Prawa I Administracji.

Doświadczenie zawodowe (m.in):

Od XII 2011	Raiffeisen Bank Polska S.A. Dyrektor Zarządzający Bankowości Mobilnej, Doradca Zarządu
2010-2011	Qualcomm Polska Dyrektor Zarządzający
2005-2010	Niezależny konsultant, stowarzyszony z Ernst & Young
2005-2007	ITI Corporation, Polska CTO, Członek Zarządu
1999-2005	PTC SA (T-Mobile) Dyrektor Generalny, Prezes Zarządu
1996-1999	PTC SA (T-Mobile) Dyrektor Obsługi Klienta oraz Szef Strategii i Nowych Produktów
1995-1996	SAP AG, Polska Dyrektor Marketingu

CURRICULUM VITAE

Boguslaw Kulakowski

Education:

- MBT, 1999.** Master of Business Telecommunications. Technical University Delft, The Netherlands.
- MBA, 1995.** Master of Business Administration. Le Moyne College, Syracuse NY, USA.
- MI, 1990.** Master of Law (Magister Iuris). University of Maria Skłodowska-Curie, Poland.
- BSc, 1984.** Engineer (Electronics & RTV systems). Nisko Technical College, Poland.

Professional experience:

- **Raiffeisen Bank Poland (www.raiffeisenpolbank.com)** Dec.2011 - now
Managing Director, Mobile Banking,
Management Board Advisor
- **Qualcomm Poland (www.qualcomm.com).** Leading Nov.2010-Sept.2011
supplier of mobile solutions and chipsets. Warsaw, Poland.
Director of Business Development (CEE), Country Manager
Poland.
- **E&Y Associate Partner, an independent consultant** Apr.2005-Oct.2010
Warsaw, Poland
Managed projects in Telco (strategy, DVB-H, etc.), Media
(electronic media, SatTV Ukraine, audits -TVP, etc.),
Insurance (audits-Allianz) and Banking industries.
- **mPay International Sp.z o.o. (www.mpay.eu).** Warsaw, Jul.2007-Dec.2008
Poland. President and CEO.
Patented mobile payment system (USSD based).
- **ITI Corporation Sp. z o.o. (www.iti.pl).** Poland's leading May 2005-Apr.2007
media and entertainment group. Warsaw, Poland.
CTO, Head of R&D. Management Board Member.
Launched digital SatTV platform "N" (HD and MPEG-4
based, 1st in Europe, www.n.pl)
- **Polska Telefonia Cyfrowa SA (www.t-mobile.pl)** T-Mobile May 1996-Mar.2005
Polska. Warsaw, Poland.
CEO, Management Board Chairman (1999-2005)
Chief Strategists, Head of R&D (1998-1999)
Head of Customer Service (1996-1998)
Build the whole 'back office' (call center, customer service,
billing, CRM, print-house, etc.). Launched 1st local MVNO,
"Heyah" (www.heyah.pl) , co-branded credit cards, etc.
- **SAP Polska Sp. z o.o. (www.sap.pl)** Warsaw, Poland Sept.1995-Apr.1996
Marketing Director. Introduced SAP to the local market.

Supervisory and Advisory Boards:

- **Bonnier Business Polska (www.bonnier.pl)** Since Sept. 2008
Advisory Board Member. Warsaw, Poland
- **Payback Polska (www.payback.pl)** May 2008-Dec.2011
Advisory Board Chairman. Warsaw, Poland
- **LinxTelecom (www.linxtelecom.com)** Amsterdam, Holland Aug.2007-Jan.2009
Supervisory Board Member
- **ITI Neovision Sp. z o.o. (www.n.pl)** May 2005-Apr.2007
Supervisory Board Chairman. Warsaw, Poland
- **Onet SA (www.onet.pl)** . The leading internet portal. Sept.2005-Oct.2006
Supervisory Board Member. Krakow, Poland

Professional Membership:

- **American Chamber of Commerce in Poland (www.amcham.pl)** Since 1996
- **Polish Chamber of Information Technology and Telecommunications (www.piit.org.pl)** Since 1997
- **Polish Confereration of Private Employers (www.pkpplewiatan.pl)** Since 2002

Awards (some):

- **Gold Cross of Merit**, granted by the President of the Republic of Poland for outstanding achievements in telco 2002
- **Manager of the Year**, awarded by the Minister of Economy of Poland and the Polish Chamber of Commerce 2001, 2003
- **Chairman of the Best Polish Private Company**, awarded by "Businessman Magazine" 2000

Skills and experience:

- Establishing and consolidating organizations, financial expertise. High level negotiation and lobbying (business, social, political)
- Project Management and execution. ICT, New Technologies, Digital/Mobile Banking, Mobile Payments and New Media expertise. Strong expertise in Customer Service area (billing, CRM, Call Centre, ERP)
- Managing small (a few people) and large (a few thousand people) organizations.