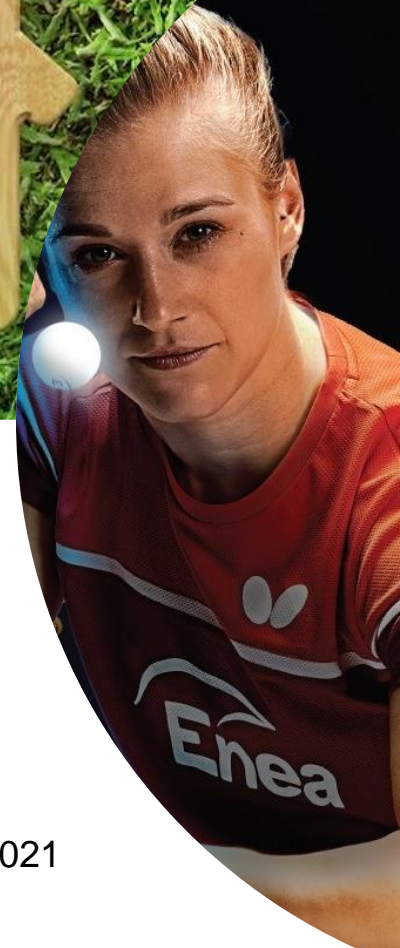




RESULTS of the ENEA Group

in Q1-Q3 2021

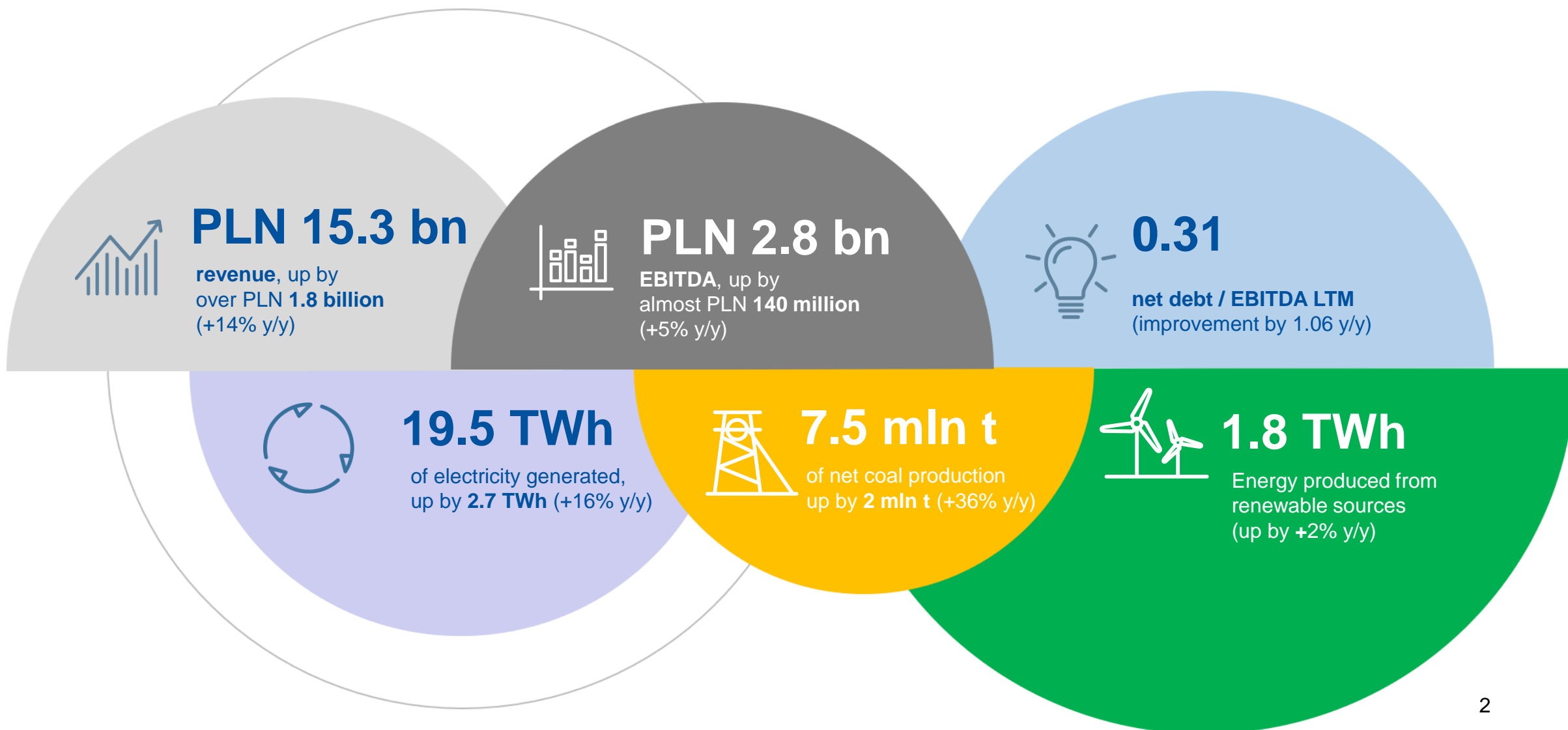


26 November 2021

Results of the ENEA Group in Q1-Q3 2021



Increase in revenues and higher electricity generation





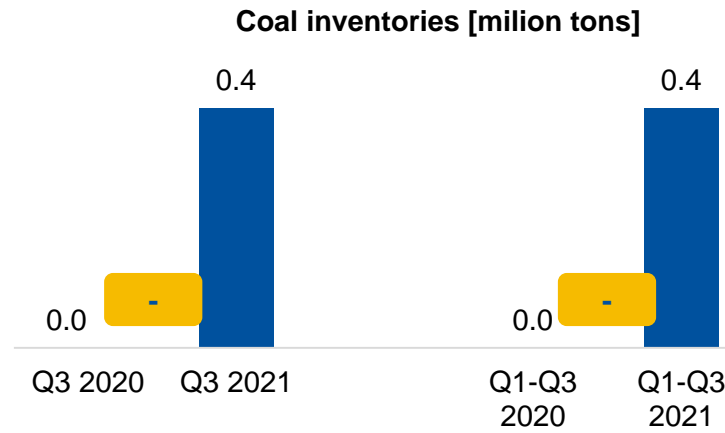
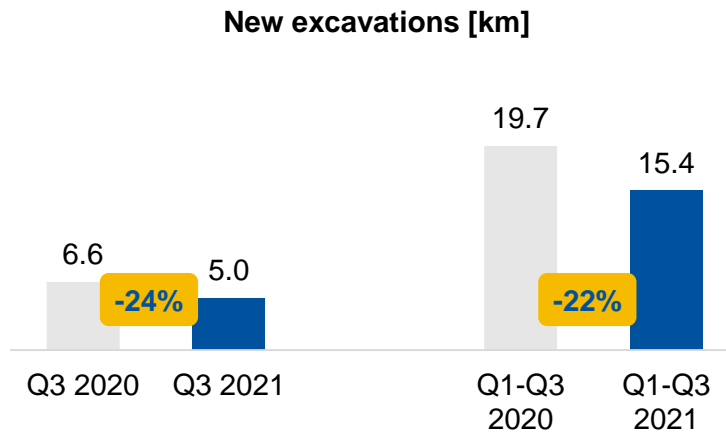
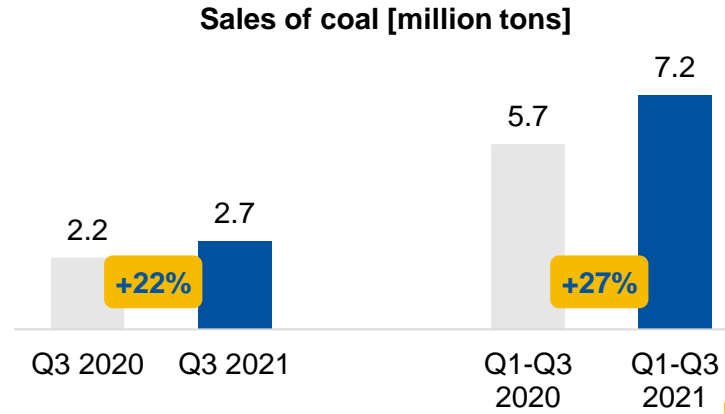
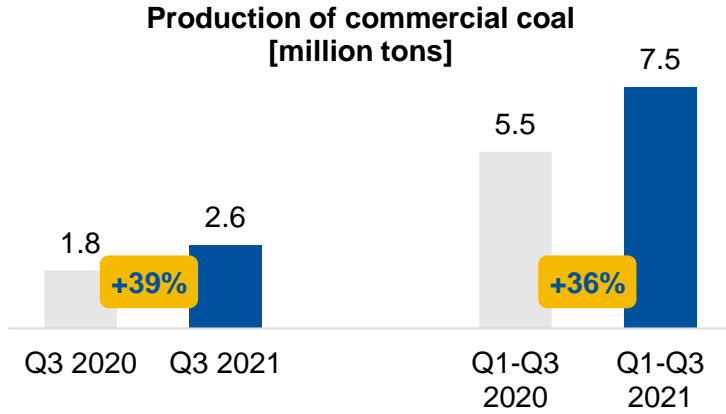
MINING

Area

Operating results of LW Bogdanka



Good operating results through continuing high demand for steam coal



Key drivers

(+) Increase in winnings: by 70.3% in Q1-Q3 2021 and by 64.5% in Q1-Q3 2020

(+) Net production up by 36% in Q1-Q3 2021

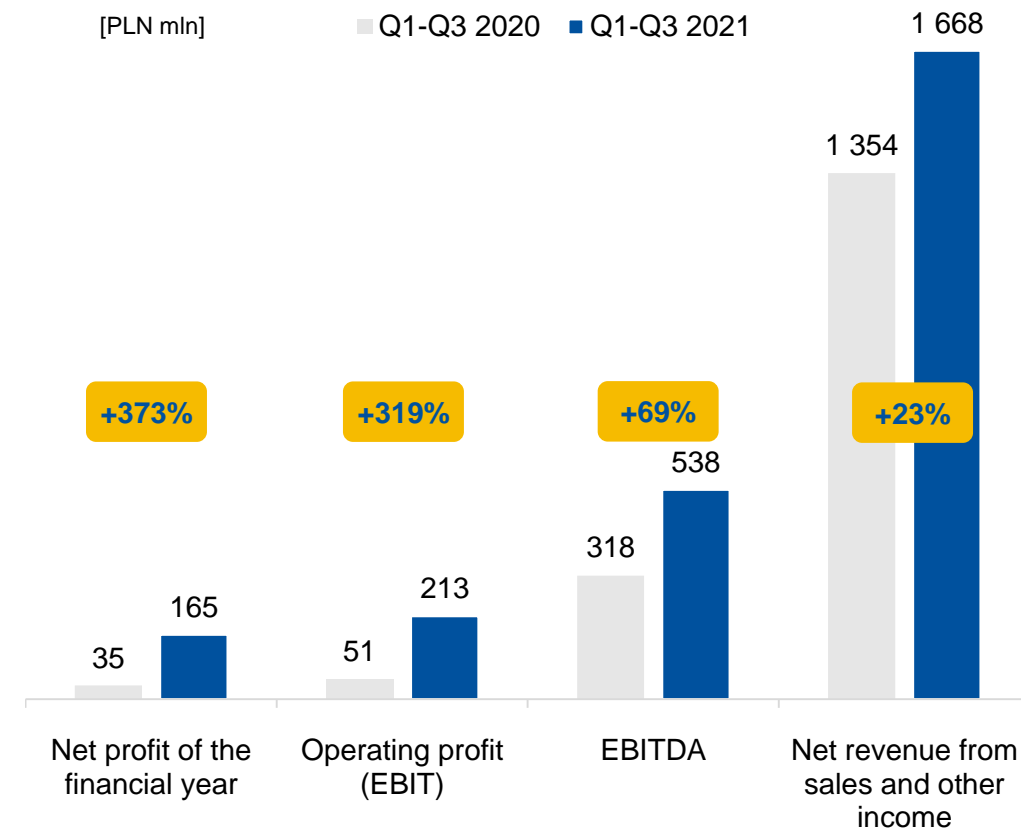
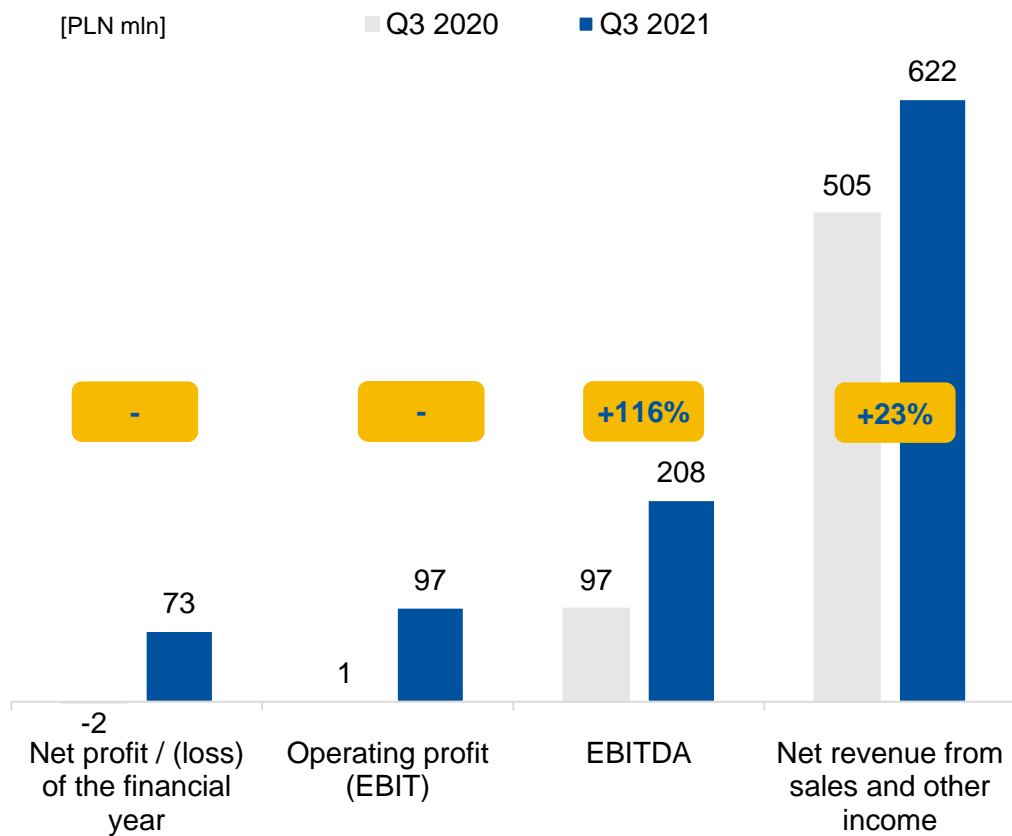
(+) Sales of coal up by 27% in Q1-Q3 2021

(+) Return to pre-pandemic output levels

EBITDA in Q3 and in Q1-Q3 2021



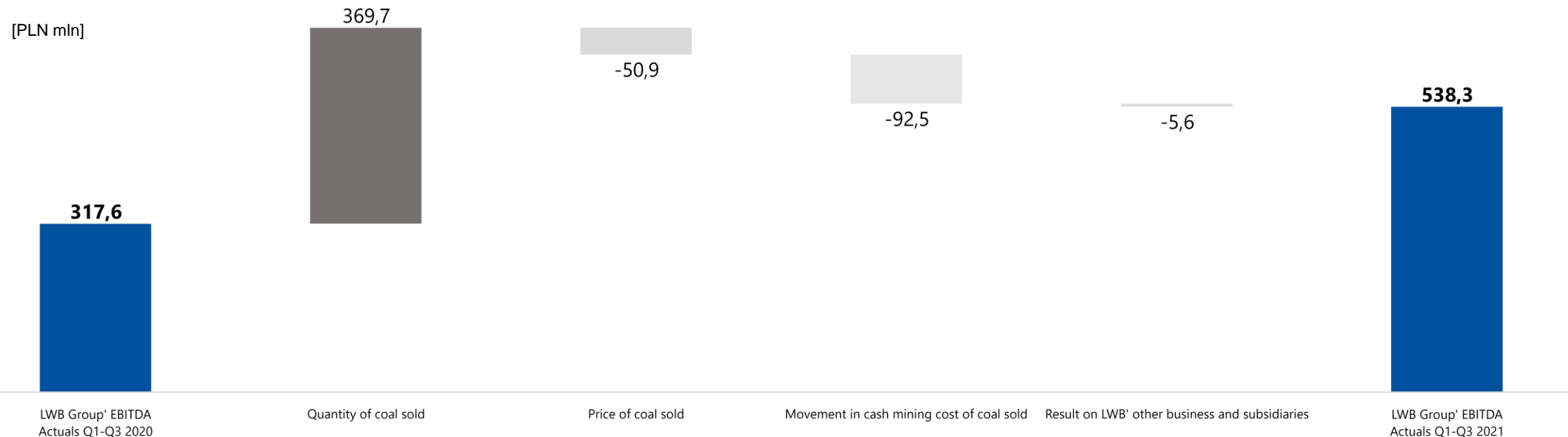
High sales affected the EBITDA of the LW Bogdanka Group



EBITDA in Q1-Q3 2021



The increase in the sales volume was the key factor affecting the LW Bogdanka Group's EBITDA



Key drivers

- (+) Increased volume of coal sold
- (-) Lower price of coal sold
- (-) Greater mining output – increase in production costs: higher costs of third-party services, electricity and taxes and charges



MARKET

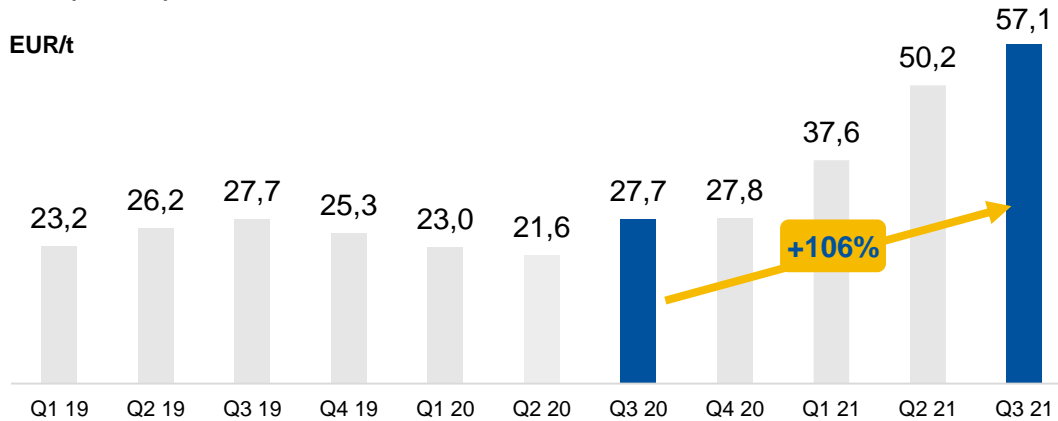
Environment

Market environment

The upward trend of electricity prices continues

CO₂ (Dec-20) emission allowances

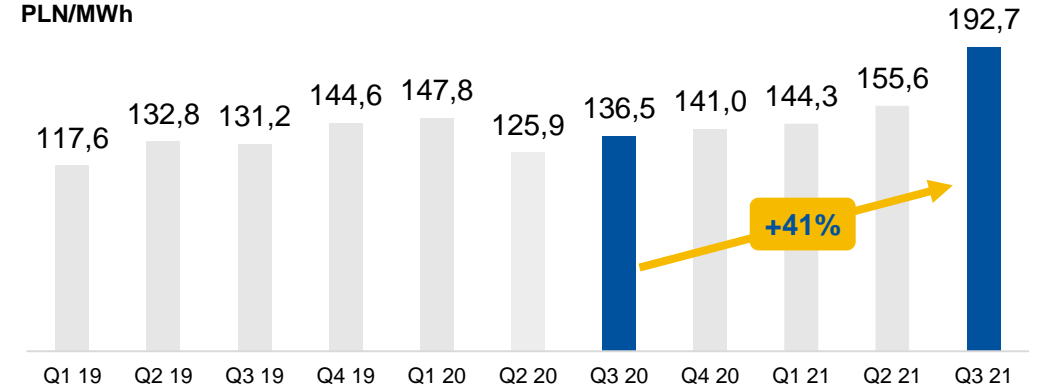
EUR/t



Source: ICE, clearing prices

Prices of „green” property rights (PMOZE_A)

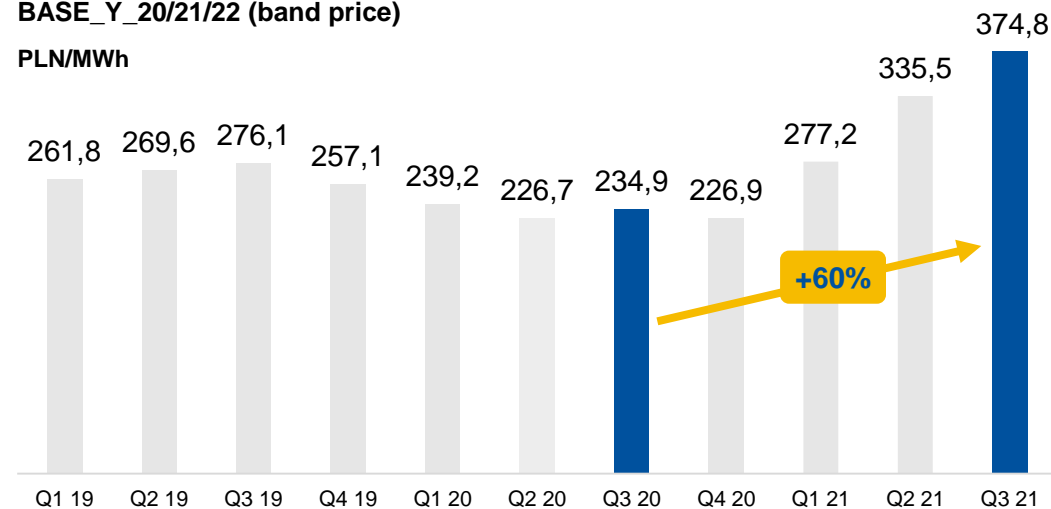
PLN/MWh



Source: PPE, session market indices

BASE_Y_20/21/22 (band price)

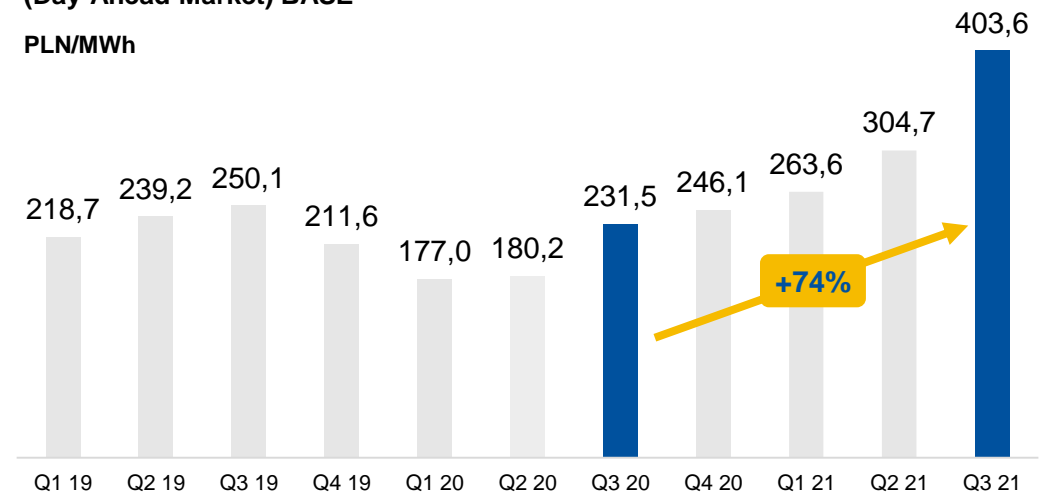
PLN/MWh



Source: PPE, clearing prices

(Day-Ahead Market) BASE

PLN/MWh



Source: PPE, clearing prices



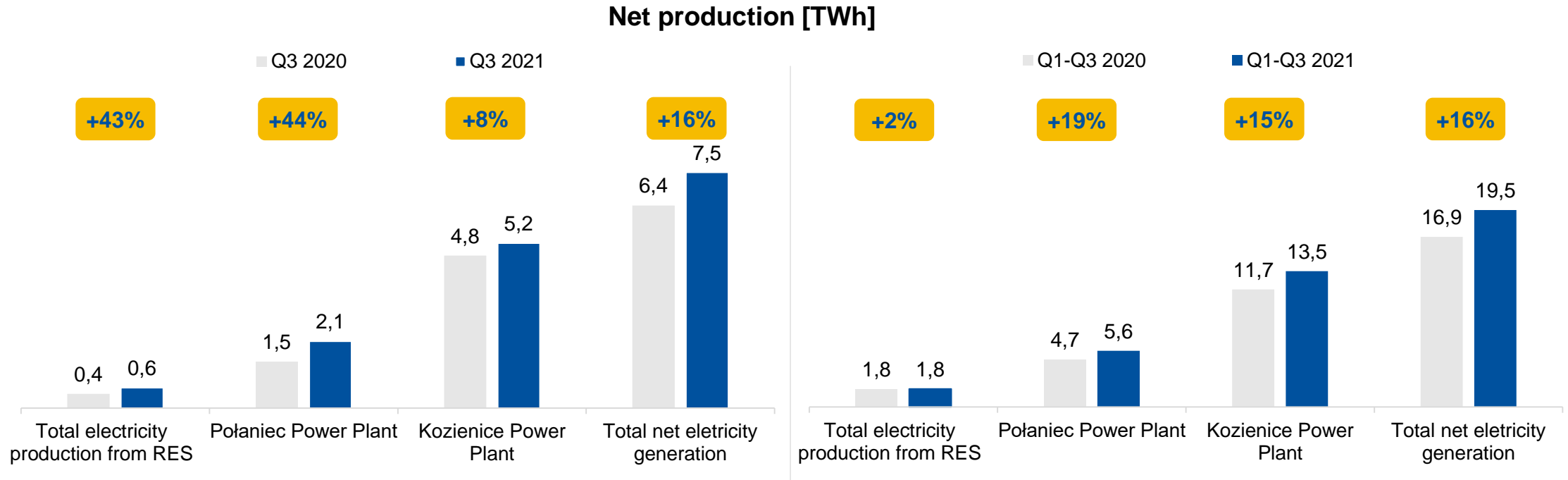
GENERATION

Area

ENEA Group's operational data



Higher volume of electricity generated in Q3 and the first three quarters of 2021



Key drivers

- (+) Higher availability of conventional units coupled with an increase in production due to market conditions
- (+) Higher RES production in Q3 2021 due to higher availability of the Green Unit



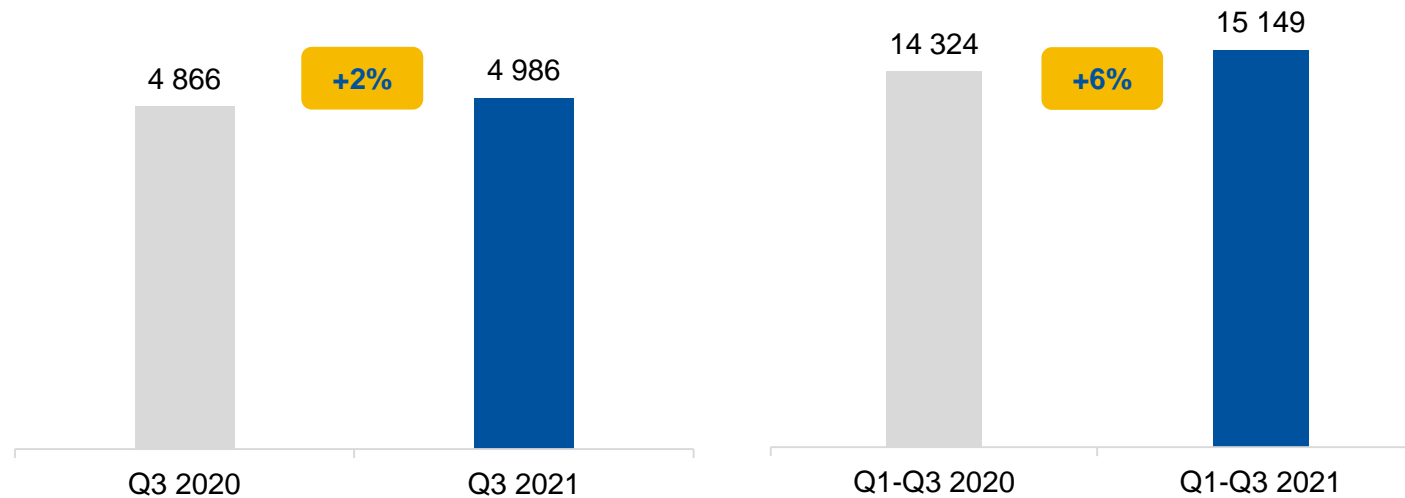
DISTRIBUTION

Area

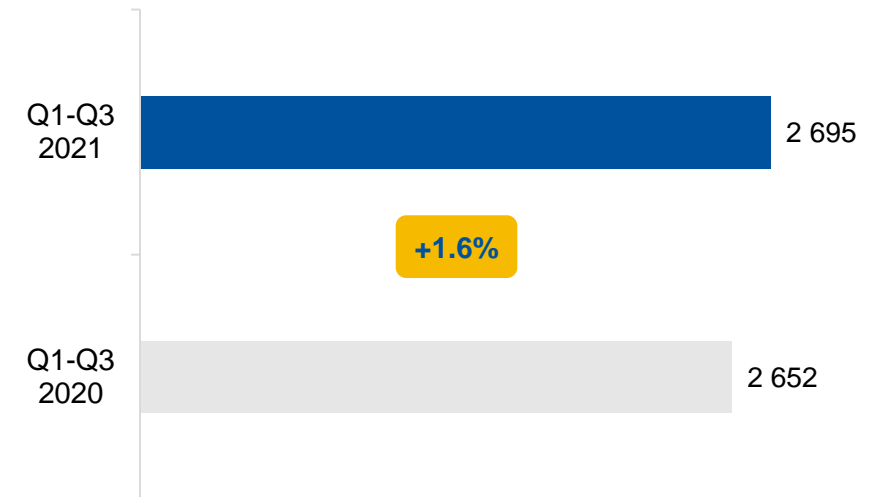
Volume of distribution services

Increase in the sales volume of distribution services

Sales of distribution services to end users [GWh]



Number of costumers [thousands]



Key drivers

- (+) Increase in the number of customers by 1.6%
- (+) Increase in sales of distribution services to households and businesses
- (+) More than 31 thous. new connections of renewable energy sources, including micro-installations, in Q1-Q3 2021



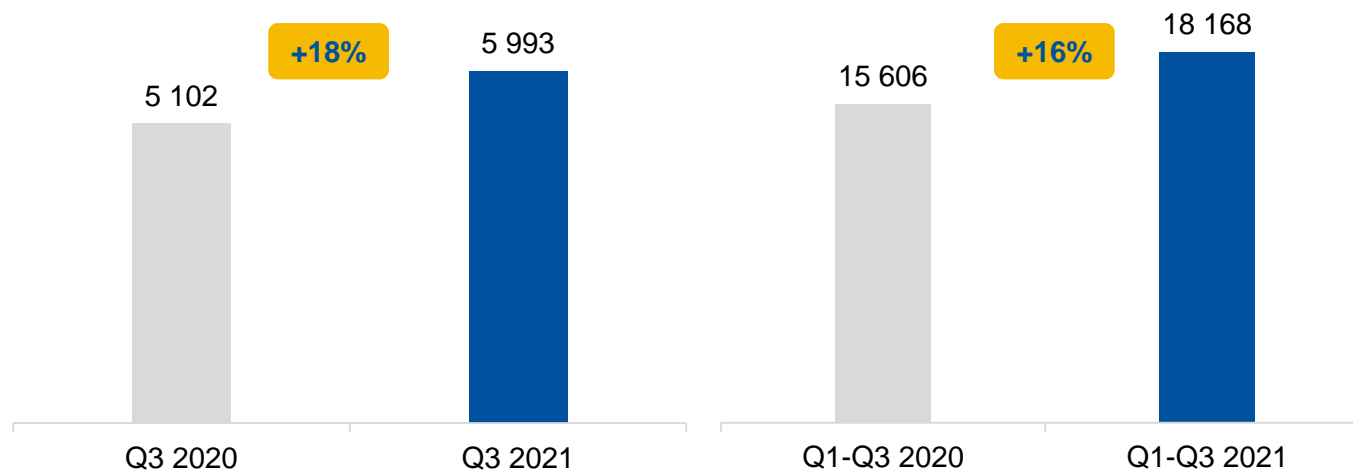
TRADING

Area

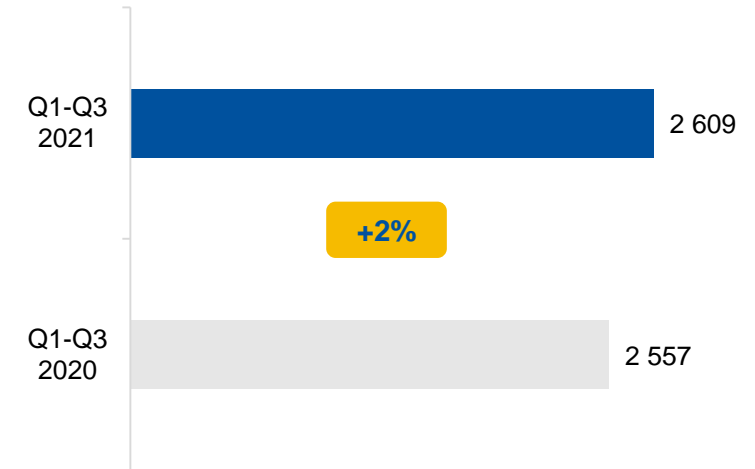
Volume of energy sales

Improved sales of electricity and gaseous fuel to retail customers

Sales of electricity and gaseous fuel to retail customers [GWh]



Number of customers [thousands]



Key drivers

- (+) Sales volume of electricity in the household segment up by 3%
- (+) Sales volume of electricity in the business segment up by 20%
- (+) Sales volume of gaseous fuel up by 24%



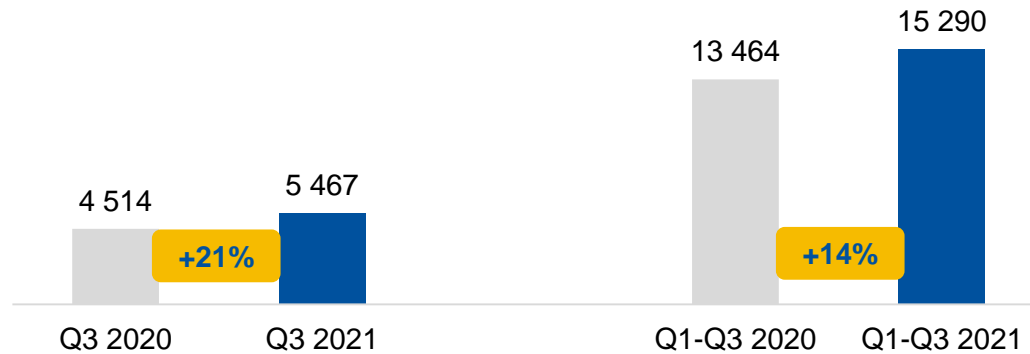
Financial performance in **Q1-Q3 2021**

Key financial data

Financial situation of the ENEA Group

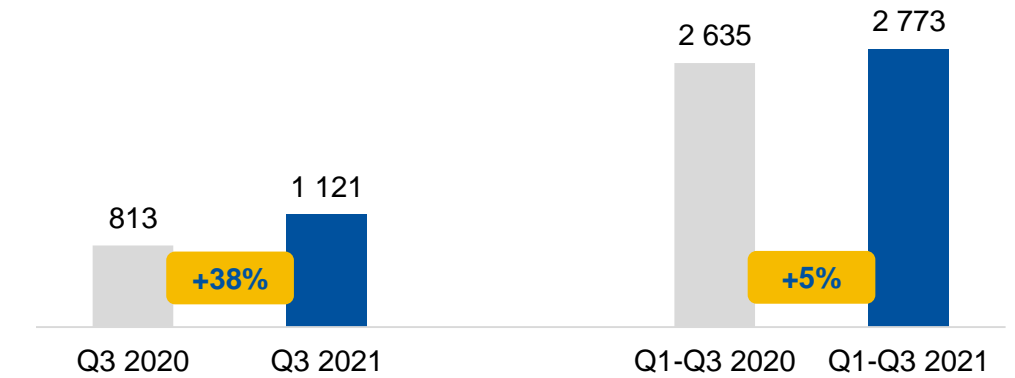
[PLN mln]

Revenue from sales and other income



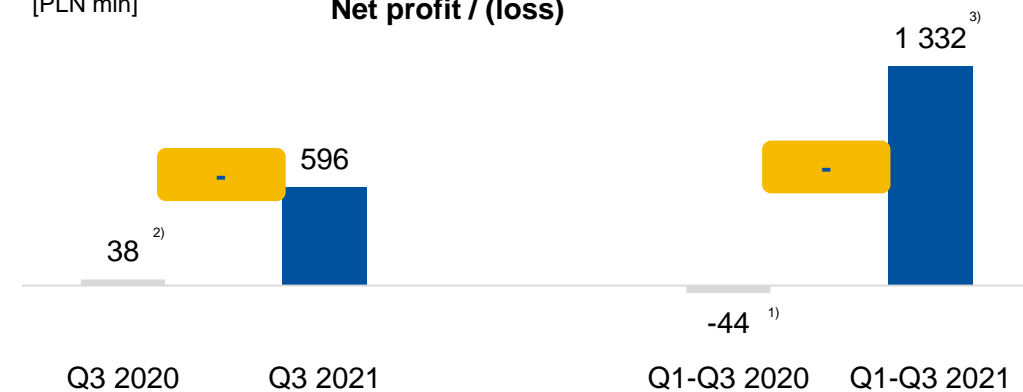
[PLN mln]

EBITDA

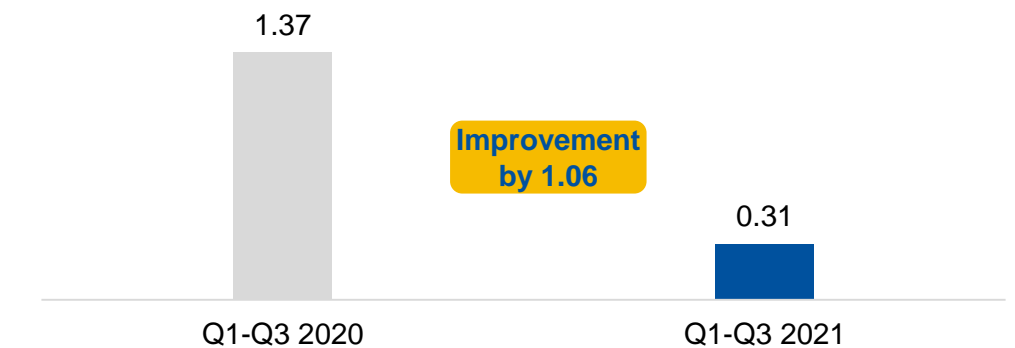


[PLN mln]

Net profit / (loss)



Net debt / EBITDA LTM



1) including: an impairment allowance on generating assets, an impairment allowance on the value of loans with interest granted to Elekrownia Ostrołęka Sp. z o.o., a provision established for future investment commitments to Elekrownia Ostrołęka Sp. z o.o. and Energa S.A. and an impairment allowance on the stake held in Polska Grupa Górnicza S.A.

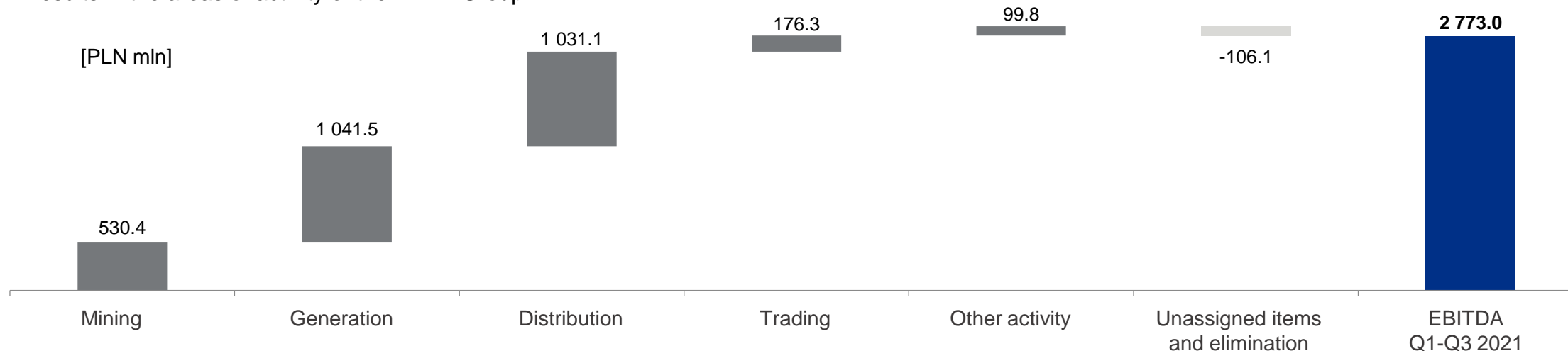
2) including: an impairment allowance on the stake held in Polska Grupa Górnicza S.A.

3) including: partial reversal of a provision for future investment commitments to Elekrownia Ostrołęka Sp. z o.o.

EBITDA in Q1-Q3 2021



Results in the areas of activity of the ENEA Group



Mining

Higher revenue from sales [volume up 27%, sales price down 3%]

Mining cost of coal sold up by PLN 93 million

Generation

Trading and Balancing Market margin down by PLN 487 million [lower unit margins, lower volume]

Generation margin down by PLN 340 million

Revenue from Regulatory System Services down by PLN 64 million

Revenue from the Capacity Market at PLN 644 million

Distribution

Margin on licensed activity up by PLN 95 million [volume up by 824 GWh]

Operating expenses up by PLN 28 million

Result on other operating activities down by PLN 31 million

Trading

Average energy purchase price down by 5.7%

Energy sales volume up by 15.9%

Cost of provisions related to onerous contracts up by PLN 65 million

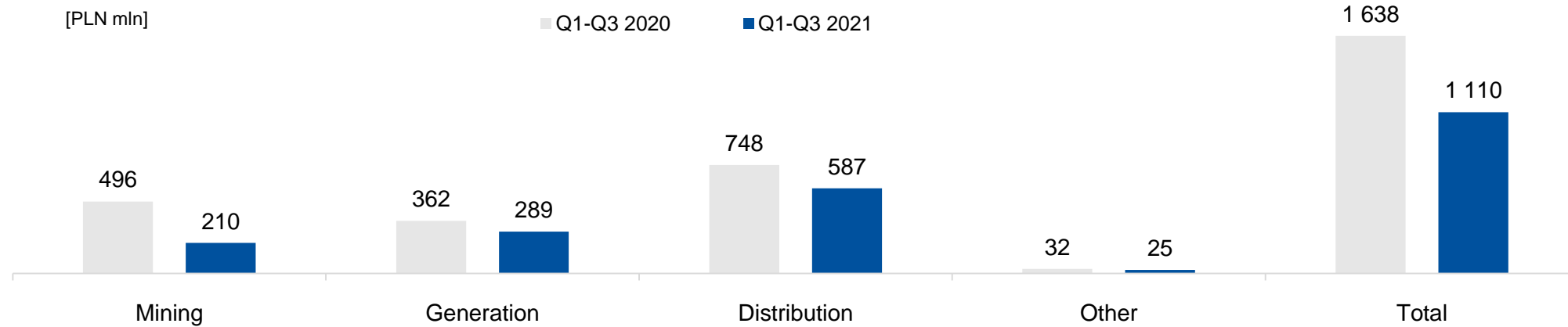
Lower result in connection with the remeasurement of CO₂ contracts

Costs of environmental obligations up by 15.5%

Average energy sales price down by 0.7%

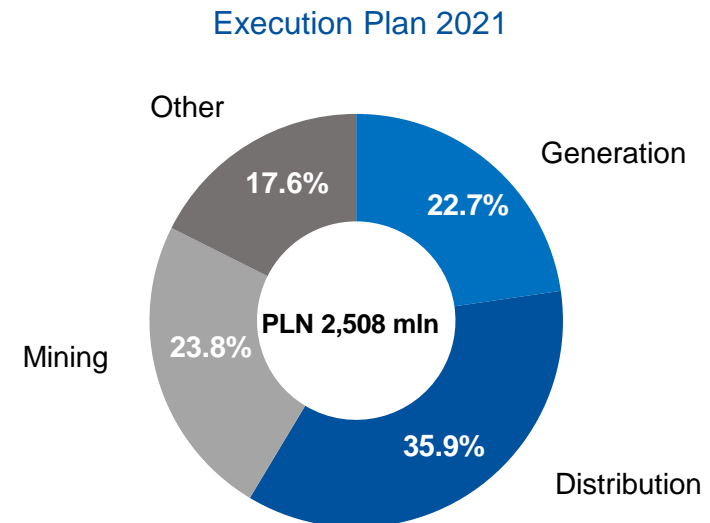
Capital expenditures

CAPEX in the key areas of ENEA Group's activities



PLN 87 million

designated for capital expenditures related to the protection of the environment in Q1-Q3 2021





ATTACHMENTS

Operating results of LW Bogdanka



Item	Q3 2020	Q3 2021	Change	Q1-Q3 2020	Q1-Q3 2021	Change
Net production [000s of tons]	1 841	2 556	38.8%	5 538	7 503	35.5%
Sales of coal [000s of tons]	2 178	2 654	21.9%	5 700	7 244	27.1%
Inventories (at th end of the period) [000s of tons]	17	381	-	17	381	-
Excavation works [km]	6.6	5.0	-24.2%	19.7	15.4	-21.8%

ENEA Group's operational data



ENEA Group's operational data [GWh]	Q3 2020	Q3 2021	Change	Q1-Q3 2020	Q1-Q3 2021	Change
Total net electricity generation	6 426	7 466	16.2%	16 853	19 535	15.9%
<i>from conventional sources</i>	5 978	6 826	14.2%	15 096	17 742	17.5%
ENEA Wytwarzanie – Koźienice Power Plant	4 816	5 220	8.4%	11 603	13 415	15.6%
MEC Piła	16	9	-43.8%	53	43	-18.9%
ENEA Połaniec Power Plant	1 145	1 595	39.3%	3 367	4 142	23%
ENEA Ciepło	-	1	100.0%	74	142	91.9%
<i>from Renewable Energy Sources</i>	448	640	43%	1 757	1 793	2.0%
ENEA Nowa Energia	56 ¹⁾	53	-75.6%	240 ¹⁾	199	-16.8%
ENEA Połaniec Power Plant	328	519	58.2%	1 333	1 432	+7.4%
ENEA Ciepło	64	70	7.7%	184	162	-12.0%

¹⁾ Data on net electricity generation in the RES Segment of ENEA Wytwarzanie

Volume of distribution services

ENEA Group's sales data [GWh]	Q3 2020	Q3 2021	Change	Q1-Q3 2020	Q1-Q3 2021	Change
Sales of distribution services to end users	4 866	4 986	2%	14 325	15 149	6%

Generation, including:

[PLN million]	Must-run power plants			Heat			RES		
	Q1-Q3 2020	Q1-Q3 2021	Change	Q1-Q3 2020	Q1-Q3 2021	Change	Q1-Q3 2020	Q1-Q3 2021	Change
Revenue from sales and other income	5 427	6 163	736	350	432	82	526	627	101
EBIT	94	445	351	29	69	40	136	224	88
EBITDA	967	669	(298)	74	113	39	168	259	91
CAPEX	316	227	(89)	26	57	31	20	5	(15)

Volume of energy sales



ENEA Group's sales data [GWh]	Q3 2020	Q3 2021	Change	Q1-Q3 2020	Q1-Q3 2021	Change
Sales of electricity and gaseous fuel to retail customers	5 102	5 993	17.5%	15 606	18 168	16.4%

Key financial data

ENEA Group's financial data [PLN million]	Q3 2020	Q3 2021	Change	Q1-Q3 2020	Q1-Q3 2021	Change
Revenue from sales and other income	4 514	5 467	21%	13 464	15 290	14%
EBITDA	813	1 121	38%	2 635	2 773	5%
EBIT	394	727	85%	923	1 626	76%
Net profit / (loss) for the reporting period	38	596	-	(44)	1 332	-
Net profit/(loss) attributable to shareholders of the parent company	37	570	-	(62)	1 269	-
Net debt / EBITDA LTM	1,37	0,31	-1.06	1,37	0,31	-1.06



RESULTS of the ENEAA Group

in Q1-Q3 2021

